

May 3, 2023

ADD (no change)

| | |
|------------------------------|----------------|
| Stock code: | STA AU |
| Price: | A\$0.35 |
| 12-month target price: | A\$0.70 |
| Previous target price: | A\$0.75 |
| Up/downside to target price: | 99.2% |
| Dividend yield: | 0.0% |
| 12-month TSR*: | 99.2% |
| Market cap: | A\$438.5m |
| Average daily turnover: | A\$1.15m |
| Index inclusion: | ALL ORDINARIES |

* Total stock return – Up/downside to target price + 12-month forward dividend yield.

Price performance

| (%) | 1M | 3M | 12M | 3Y |
|----------------|------|-------|-------|-------|
| Absolute | -7.9 | -17.7 | -14.6 | 180 |
| Rel ASX/S&P200 | -9.1 | -14.4 | -13.5 | 141.5 |



Source: Bloomberg

Financial summary

| | Jun-22A | Jun-23F | Jun-24F | Jun-25F |
|---------------------------|---------|---------|---------|---------|
| Revenue (A\$m) | 0.0 | 76.9 | 226.5 | 214.8 |
| EBITDA Norm (A\$m) | -8.9 | 11.4 | 114.5 | 99.6 |
| Net Profit (A\$m) | -9.08 | 1.99 | 58.13 | 47.06 |
| EPS Norm (A\$) | -0.012 | 0.002 | 0.046 | 0.038 |
| EPS Growth Norm (%) | -62% | | 2847% | -19% |
| P/E Norm (x) | NA | 222.4 | 7.5 | 9.3 |
| DPS (A\$) | 0.000 | 0.000 | 0.000 | 0.000 |
| Dividend Yield (%) | 0% | 0% | 0% | 0% |
| EV/EBITDA (x) | NA | 49.38 | 4.39 | 4.42 |
| Gearing (Net Debt/EBITDA) | -3.98 | 10.98 | 0.56 | 0.02 |

Source: Company data, Morgans estimates

Related research
[STA \(ADD - TP A\\$0.75\) - 18 Oct 2022](#)
[STA \(ADD - TP A\\$0.70\) - 21 Apr 2022](#)
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Analyst(s) own shares in the following stocks mentioned in this report:

– Strandline Resources

Strandline Resources

Key inflection points fast approaching

- We think key Jun-Q catalysts can trigger a re-rating in STA's equity appeal.
- STA looks on track to approach WCP design capacity (volume and specification) and to possibly achieve first end-product sales (via the MSP) in the Jun-Q. Expected FY24 guidance is also a key confidence builder.
- Full ramp-up supports an acceleration in cash flows/ de-gearing from early FY24.
- STA's ~50% discount to our valuation looks disconnected from strong fundamentals including robust TiO2 feedstock markets/pricing.
- We think that Coburn's de-risking and cash flow ramp-up will catapult STA onto the radars of a far broader investor set in coming months. Add.

Positive 3Q operating cash impresses

- Positive 3Q operating cash of ~\$6m (+\$30m revenue, three HMC shipments) augers well for Coburn's economics. This impressed given: 1) the WCP was in ramp-up at ~35% below design (sales/ nameplate HMC), 2) internal inventory build (float, MSP commissioning), and 3) higher completion/ ramp-up/ commissioning costs.

Jun-Q should deliver further milestones

- **Front-end volume:** Mining (DMUs) and the WCP are proven at above-design rates for shorter periods (at design spec) but consistency is yet to be proven. Constraints to WCP utilisation are minor but cumulative, mostly around labour availability, maintenance practices and operations.
- **Ongoing improvements:** Higher cost labour can improve utilisation but won't necessarily fully solve productivity. STA is incrementally improving maintenance (planning, response, utilisation) alongside operations (DMU utilisation) with some mining constraints also to abate (pit flexibility, tailings management). STA expects to be maintaining nameplate WCP throughput on a more consistent basis by end Jun-Q.
- **MSP commissioning progressing:** We conservatively assume only HMC sales in the Jun-Q but see potential for first end-product sales via the MSP in the near term, unlocking a revenue step-up (premium Zircon +A\$3000/t).
- **FY24 guidance by end June.** This speaks to STA's confidence in ironing out cumulative teething issues. We conservatively model ~85% of design WCP throughput in FY24. Guidance is a confidence-building catalyst for investors.
- **De-gearing:** Financials look comfortable with Coburn capex largely complete (cash ~\$50m, net debt ~\$210m). Interest will start expensing from July (latest) but project cash flows support an acceleration in de-gearing from early FY24.

Forecast and valuation update

- We have: 1) refined ramp-up/ opex assumptions, 2) adjusted basket prices slightly higher; 3) FX lower; and 4) applied 3Q actuals. Our DCF-based valuation/target price adjusts to 70ps (from 75cps), now risking Coburn at 100% (from 95%), expansion upside at 75% and the Tanzanian projects at 50%.

Investment view

- STA enjoys: 1) 100% ownership of a world-scale/ strategic asset in a tier 1 jurisdiction, 2) accelerating/ long life project cash flows; 3) expansion optionality/ upside; 3) lenient debt terms; 4) proven/backable management and board, 5) clear value/ upside, and 6) clear M&A appeal.

Price catalysts

- FY24 production guidance – by end June.
- Comfort in sustainable WCP throughput/ HMC volumes – 2HCY23.
- Confirmation of MSP throughput at design specs – late 2023 (estimate).
- Coburn expansion FID/ project cash distributions to STA – March 2024.

Risks

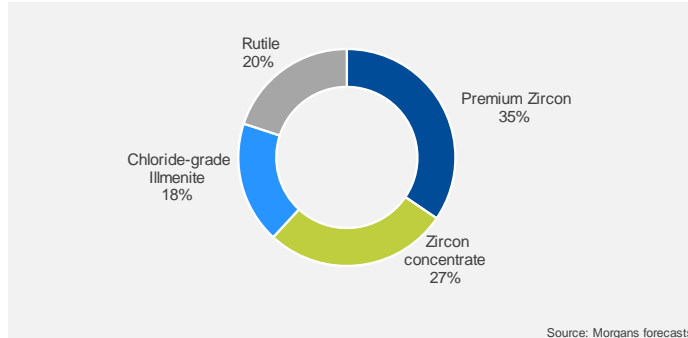
- Industry constraints affecting achievable productivity/ opex.
- Metallurgical performance at full scale.
- Macro/ recession concerns affecting basket TiO2 prices and/or sentiment.

Strandline Resources

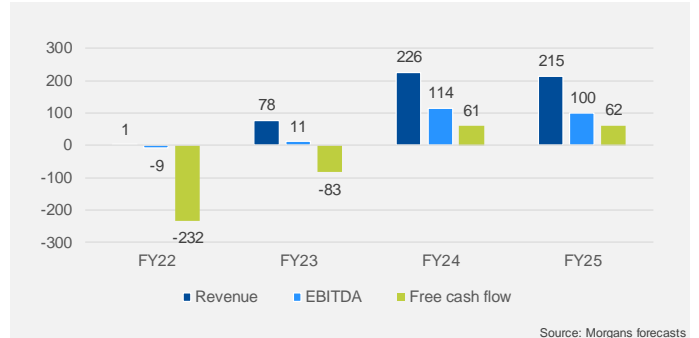
| ADD | | as at May 3, 2023 | |
|--------------------|----------------|----------------------------------|------|
| Price (A\$): | 0.35 | 12-month target price (A\$): | 0.70 |
| Market cap (A\$m): | 438.5 | Up/downside to target price (%): | 99.2 |
| Free float (%): | 70.0 | Dividend yield (%): | 0.0 |
| Index inclusion: | ALL ORDINARIES | 12-month TSR (%): | 99.2 |

Strandline Resources (STA) is a heavy mineral sands producer-developer with projects in Australia and Tanzania. Its flagship asset Coburn (100%) is located 250km north of the regional centre of Geraldton, WA. At full production, Coburn looks capable of generating A\$100-150m p.a. of EBITDA at +50% margins from +220ktpa of sales of Zircon, Rutile and Ilmenite products. Coburn cashflows comfortably support debt amortisation, and growth options including Coburn expansion (likely 2024), potential development of the Tanzanian projects and/or external M&A.

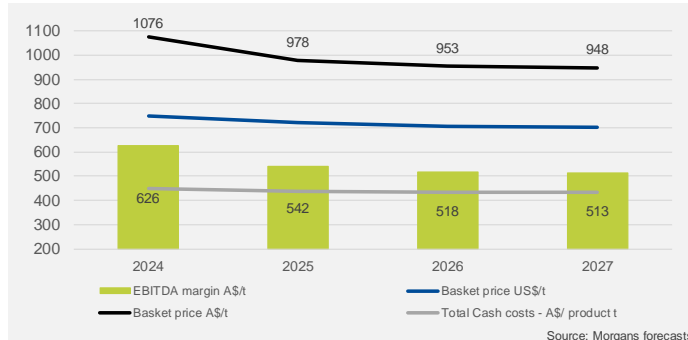
Forecast Revenue by commodity - FY24



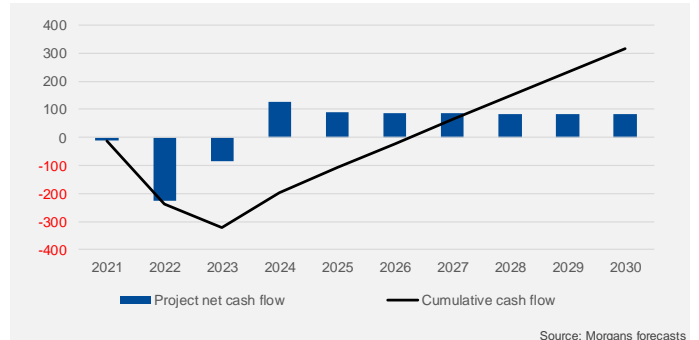
Forecast Revenue and EBITDA (A\$m)



Forecast Coburn cash margins



Coburn project free cash flows (after-tax, A\$m)



Bull points



- Strategic asset:** Coburn is a world-scale, long life minerals asset, in a tier 1 jurisdiction, likely of interest to larger producers/ customers when de-risked.
- Expandable:** Substantial Resources support clear extension/ expansion upside.
- Manageable funding:** Debt terms via the Nordic Bonds + NAIF loans are favourably priced and on relatively accommodating amortisation terms.
- Proven management:** Highly regarded with well-proven execution ability.
- Pricing outlook:** Supply-side under-investment in titanium feedstocks supports a strong basket pricing outlook.

Bear points



- Commissioning risks:** Coburn will take +6 months to fully commission to design specifications/ volumes. Similar start-ups have proven challenging.
- Remote operations:** The remote operating location may pose challenges re labour costs and retention.
- Macro/Housing exposure:** Global housing markets face near term economic risks which may weigh on sentiment.
- Tanzanian discount?** ASX-listed mining companies tend to see a market discount applied to their African assets.

Environmental, Social and Governance

ESG

Exposure

Management

Exposure

A preliminary materiality assessment to prioritise STA's sustainability focus was performed by internal stakeholders including Board members, senior leadership and employees. Top material issues include **Health & Safety, Environmental Stewardship, Community relations/ impact, People & Culture, Sustainable value and Governance.**

Management

Performance targets against key issues apply from July 2022 with progress to be published annually via sustainability reporting. KPIs are linked to STA's Key Management Personnel and employee at-risk short term incentives per STA's remuneration framework. This commercial alignment positively reinforces the right behaviours/ performance. In future, STA aims to broaden the assessment to involve community representatives, First Nations People, customers, industry associations, suppliers and investors/financiers.

Source: STA, Morgans

Figure 1: Financial summary

| Year to 30 Jun (A\$m) | | | | | | | | | | |
|----------------------------|--------------|--------------|--------------|--------------|--------------|-----------------------------------|----------------------|-----------------------|--------------------|---------------------|
| Income statement | 2021A | 2022A | 2023F | 2024F | 2025F | Valuation summary | Unrisked A\$m | Unrisked A\$ps | Risked A\$m | Risked A\$ps |
| Revenue | 0 | 0 | 77 | 226 | 215 | Coburn base case (100%) | 628 | 0.49 | 628 | 0.49 |
| Other Income | 0 | 1 | 1 | 0 | 0 | Coburn extension (75%) | 79 | 0.06 | 59 | 0.05 |
| Operating Costs | 0 | 0 | -49 | -93 | -95 | Coburn expansion (65%) | 287 | 0.23 | 187 | 0.15 |
| Other Costs | -8 | -9 | -18 | -19 | -20 | Fungoni (50%) | 70 | 0.05 | 35 | 0.03 |
| EBITDA | -8 | -9 | 11 | 114 | 100 | Tajiri (50%) | 293 | 0.23 | 147 | 0.11 |
| D&A | 0 | 0 | -5 | -16 | -18 | Exploration | 10 | 0.01 | 0 | 0.00 |
| EBIT | -8 | -9 | 7 | 99 | 82 | Total operations | 1367 | 1.07 | 1055 | 0.83 |
| Net interest | 0 | 0 | 0 | -16 | -14 | Investments | 2 | 0.00 | 0 | 0.00 |
| Pre-tax profit | -8 | -9 | 7 | 83 | 67 | Corporate | -41 | -0.03 | -41 | -0.03 |
| Tax expense | 0 | 0 | -5 | -25 | -20 | Net debt (FY22) | -125 | -0.10 | -125 | -0.10 |
| Underlying NPAT | -8 | -9 | 2 | 58 | 47 | Total valuation | 1203 | 0.94 | 889 | 0.70 |
| Abnormals - post-tax | 0 | 0 | 0 | 0 | 0 | WACC | | | | 0% |
| Reported NPAT | -8 | -9 | 2 | 58 | 47 | Price target (A\$) | | | | 0.70 |
| Cash flow statement | 2021A | 2022A | 2023F | 2024F | 2025F | Production & Costs | 2022A | 2023F | 2024F | 2025F |
| EBITDA | -8 | -9 | 11 | 114 | 100 | Zircon (Premium) - kt | | 0 | 29 | 34 |
| Change in WC | 0 | 3 | 7 | 0 | 0 | Zircon (Conc) - kt | | 0 | 46 | 53 |
| Net Interest | -2 | 0 | 0 | -16 | -14 | Ilmenite - kt | | 0 | 95 | 109 |
| Tax | 0 | 0 | 3 | -35 | -20 | Rutile - kt | | 0 | 21 | 24 |
| Operating cash flow | -10 | -6 | 21 | 64 | 65 | Total Product sales - kt | | 75 | 212 | 220 |
| Capex | -12 | -227 | -104 | -3 | -3 | C1 Cost - A\$/ product t | | | 381 | 372 |
| <i>Free cash flow</i> | -23 | -232 | -83 | 61 | 62 | Total Cash costs - A\$/ product t | | | 450 | 436 |
| Acquisitions | 0 | 0 | 0 | 0 | 0 | Assumed Benchmark pricing | 2022A | 2023F | 2024F | 2025F |
| Investing cash flow | -12 | -227 | -104 | -3 | -3 | Premium Zircon - US\$/t FOB | | 1977 | 1688 | 1630 |
| Change in Equity | 140 | 48 | 2 | 0 | 0 | Rutile / HiTi - US\$/t FOB | | 1802 | 1488 | 1350 |
| Change in Debt | 0 | 193 | 61 | -9 | -17 | Ilmenite - US\$/t FOB | | 275 | 275 | 275 |
| Dividends paid | 0 | 0 | 0 | 0 | 0 | AUD | | 0.67 | 0.70 | 0.74 |
| Other financing | -12 | 0 | 0 | 0 | 0 | Per share data | 2022A | 2023F | 2024F | 2025F |
| Financing Cash flow | 128 | 241 | 62 | -9 | -17 | No. shares | 1270 | 1253 | 1253 | 1253 |
| Inc/(decr) cash | 105 | 9 | -21 | 52 | 45 | EPS (normalised, cps) | -0.01 | 0.00 | 0.05 | 0.04 |
| Balance sheet | 2021A | 2022A | 2023F | 2024F | 2025F | DPS (cps) | 0.00 | 0.00 | 0.00 | 0.00 |
| Cash & deposits | 111 | 128 | 99 | 151 | 197 | Dividend yield (%) | 0% | 0% | 0% | 0% |
| Receivables | 7 | 4 | 9 | 9 | 9 | Operating performance | 2022A | 2023F | 2024F | 2025F |
| Inventories | 0 | 0 | 4 | 4 | 4 | EBITDA margin (%) | NA | 15% | 51% | 46% |
| Fixed assets | 37 | 243 | 324 | 321 | 306 | EBIT margin (%) | NA | 9% | 44% | 38% |
| Total Assets | 156 | 379 | 472 | 521 | 551 | EV/ EBITDA | -54 | 50 | 4 | 4 |
| Payables | 16 | 34 | 31 | 31 | 31 | Free cashflow yield | | -14% | 10% | 10% |
| Interest bearing debt | 3 | 163 | 224 | 216 | 199 | Net debt / (cash) (A\$m) | 35 | 125 | 64 | 2 |
| Total Liabilities | 22 | 204 | 291 | 283 | 266 | Gearing (ND/E, %) | 20% | 69% | 27% | 1% |
| Share capital | 216 | 265 | 269 | 269 | 269 | EBIT Interest cover (x) | NA | NA | 6 | 6 |
| Other reserves | 5 | 5 | 5 | 5 | 5 | ROIC (%) | -22% | 2% | 20% | 17% |
| Retained earnings | -86 | -95 | -93 | -35 | 12 | | | | | |
| Minority interest | 0 | 0 | 0 | 0 | 0 | | | | | |
| Total Equity | 135 | 175 | 181 | 239 | 286 | | | | | |

Source: Morgans estimates, company data

Figure 2: Changes to key forecasts (All A\$m unless otherwise stated)

We have: 1) refined our ramp-up/ opex assumptions, 2) adjusted basket HMC prices slightly higher; and 3) applied 3Q actuals.

Our DCF-based valuation/target price adjusts to 70ps (from 75cps), now risking Coburn at 100% (from 95%), expansion upside at 65% (from 60%) and the Tanzanian projects at only 50%.

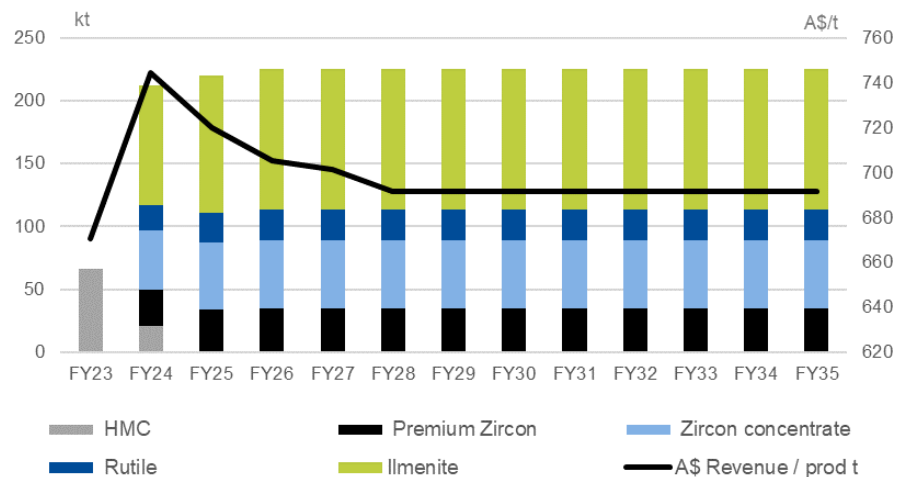
Our risked valuation of the Coburn project only, excluding any value for the African projects, is 56cps.

| | 2023F | 2024F | 2025F |
|-----------------------------------|-------------|-------------|-------------|
| Product sales kt – pre | 79 | 222 | 222 |
| Product sales kt – post | 75 | 212 | 220 |
| Change (%) | -5% | -5% | -1% |
| Avg. Basket pricing US\$/t – pre | 814 | 681 | 674 |
| Avg. Basket pricing US\$/t – post | 688 | 749 | 720 |
| Change (%) | -15% | 10% | 7% |
| AUD – pre | 0.67 | 0.71 | 0.74 |
| AUD – post | 0.67 | 0.70 | 0.74 |
| Change (%) | 0% | -2% | -1% |
| Total Cash Costs A\$/t – pre | | 405 | 410 |
| Total Cash Costs A\$/t – post | | 450 | 436 |
| Change (%) | | 11% | 6% |
| Revenue – pre | 84 | 223 | 227 |
| Revenue – post | 78 | 226 | 215 |
| Change (%) | -7% | 1% | -6% |
| EBITDA – pre | 33 | 123 | 127 |
| EBITDA – post | 11 | 114 | 100 |
| Change (%) | -65% | -7% | -21% |
| Net Op Cash flow – pre | 8 | 73 | 73 |
| Net Op Cash flow – post | 21 | 64 | 65 |
| Change (%) | 174% | -13% | -11% |

Source: Morgans forecasts

Figure 3: Coburn production (lhs) and achieved average price assumptions (rhs)

We assume STA reaches ~85-90% of design capacity for WCP input volume in FY24, with 90% of HMC converted into final products via the MSP.



Source: Morgans forecasts

Figure 4: Premium Zircon prices vs Morgans/ Consensus/ STA DFS (US\$/t FOB)

Both recent achieved prices and consensus forecast prices sit comfortably above pricing assumed in the Coburn DFS (~15% for Rutile and ~40% for Premium Zircon). This is important in offsetting achieved production costs, which we also expect to exceed DFS assumptions.

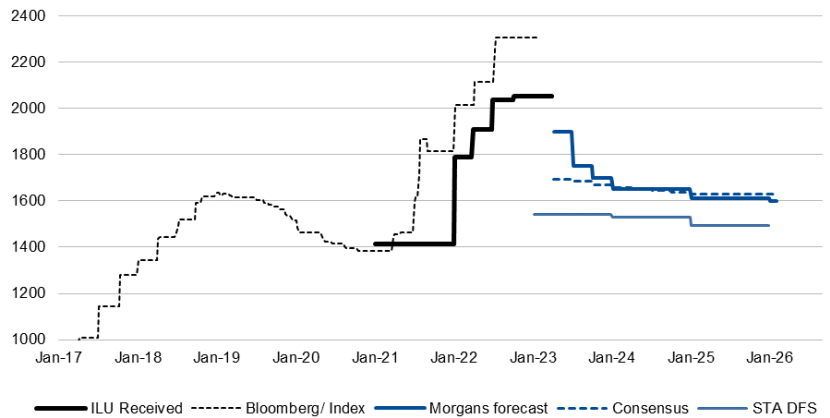
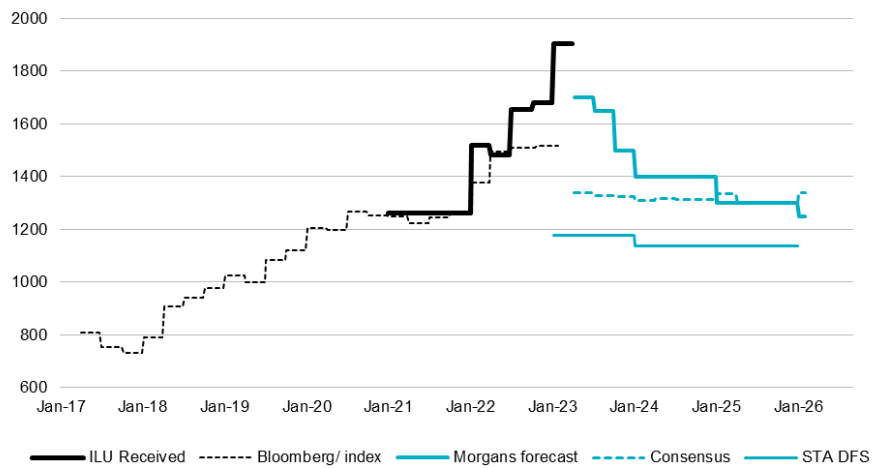


Figure 5: Rutile prices vs Morgans/ Consensus/ STA DFS (US\$/t FOB)



Source: STA, Morgans, ILU, Bloomberg

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Research independence statement

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